ACER CONSUMER:

# MAKE YOUR MARK REFRESH

CAMPAIGN PLAYBOOK

SEPTEMBER XX, 2018

## INTRODUCTION

Welcome to the refreshed Make Your Mark Global Campaign Playbook. This will be your how-to guide for implementing the campaign assets in your market or region. This is a living document that will be updated as new assets are released. You will be alerted when new assets are available and new sections are added to this document. If you have questions, please don't hesitate to reach out to the Acer HQ creative team for assistance. This is your campaign too, and we can learn from each other's experiences and perspectives. We look forward to your feedback but ask that you adhere to the rules around implementing this campaign as much as possible.

# To Be Updated

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# WHY A GLOBAL CONSUMER CAMPAIGN?

Acer makes incredible products. They're innovative, cutting edge, and well designed. The challenge is that our target audience hasn't been fully exposed to Acer as an innovative, premium brand. We need to change this by helping our audiences connect Acer products with "premium." By aligning consistent, global messaging and visuals through the Make Your Mark campaign, we'll reinforce Acer's key selling points and values in a way that invites and inspires. The Make Your Mark campaign is designed to tell a more compelling story of why Acer is a premium brand, using the language and style of our target audience. We achieve this by focusing on characters who reflect our global audience and inspire them to live their passions.

## OUR GLOBAL AUDIENCE: DRIVEN MILLENNIALS

### General observations

· Age: 18–39

· Education: some college or recent graduate

· Live in urban environments

- · Considered "digital natives," this is the first adult population that grew up with technology
- · More likely to use streaming media for entertainment
- Mobile-first, spending more than twice as much time on mobile devices than desktop
- Social media is used heavily to stay connected to their networks and discover meaningful content
- Look to influencers and key opinion leaders in their online communities to help them make decisions
- Savvy shoppers that research and compare products and services online before purchasing

## China-specific observations

- · WeChat is the primary and preferred social network
- · Sina Weibo is the preferred microblogging platform
- · Tencent QQ is the most popular instant messaging app
- · Baidu is the top search engine in China

## Russia-specific observations

- VKontakte (VK) is the most widely used social platform among younger millennials
- · Odnoklassniki is the second most popular Russian social network among millennial audiences
- · Yandex and Google are the top search engines in Russia

Sources: eMarketer 2018, Pew Research Center 2018

## AUDIENCE/THE CATEGORIES

We have paired each device with a character representing a specific occupation or passion. This was done to best showcase how that device in particular can benefit those who share similar lifestyle characteristics.

## PRODUCT ALIGNMENT (ACER)

Swift Series + stylist: As the Swift
Series is lightweight and stylishly
designed—yet packs a powerful
processor and long battery life—
it's perfect for an on-the-go
stylist who needs a laptop that
will keep up with long days while
complementing their on-trend look.

**Swift Series + business professional/ fashionista**: Modern small-business
owners are always on the go and looking
to maximize their productivity. That's why
the Swift 5 is the perfect laptop to pair
with a startup owner, as its lightweight
design and large FHD display let them
get more done from anywhere while

providing the power they need and

showcasing their fresh, modern style.

Spin Series + chef: The Spin Series pairs perfectly with the story of a chef, who needs plenty of options for how they can use their device. The stylus allows them to quickly jot down recipe notes, the 360-degree hinge helps them adjust the device to save counter space while referencing recipes, and the long battery life keeps up with their long work hours.

Aspire Series + photographer/
creator: The Aspire Series packs
an Intel® Optane™-enabled Intel®
Core™ processor, making it a
terrific device for photographers
who need serious computing
power to pursue their passion
and career, uploading and editing
images day in and day out.

Switch Series + designer: Laptop
meets tablet and convenient stylus—
the Switch Series pairs well with a
designer because it offers plenty of
options for work styles and creativity
while maintaining powerful processing.

# MEDIA

## MEDIA TARGETING METHODOLOGY

The campaign targets aspirational millennials, but when we purchase and flight media, we use specific demographic characteristics to reach the best and widest audience possible.

Each of these targeting decisions was based on information gathered from trusted global research firms, our media partners, and Acer's own internal product/mindset alignment.

#### TARGETING ELEMENT

### **JUSTIFICATION**

# DEMOGRAPHIC TARGETING JUSTIFICATION

#### WHY?

- · Gender: Balance the targeting between men and women.
- · Language: Target the creative to the country where it is running.
- · Age: Target all millennials with our media, not just aspirational millennials.

INTEREST/
BEHAVIOR
TARGETING
JUSTIFICATION

#### WHY?

· Based on Acer's persona mindsets and product alignment

OTHER
TARGETING
KEYWORDS/
CATEGORIES
JUSTIFICATION

#### WHY?

- · Based on Acer competitors
- · Adjusted based on Acer internal feedback

# MEDIA TARGETING BY PRODUCT

The campaign targets aspirational millennials, but when we purchase and flight media, we use specific demographic characteristics to reach the best and widest audience possible. Below is the product-specific targeting we use for our digital media.

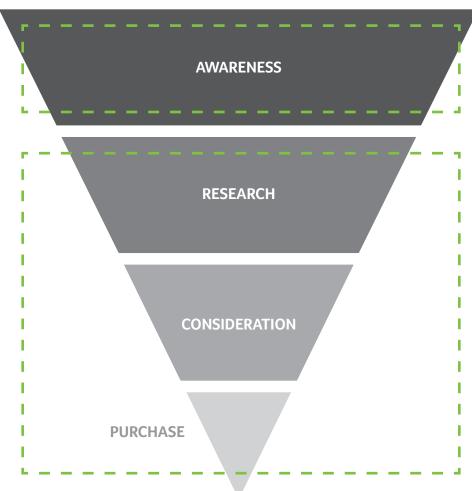
CREATIVE/ PRODUCT	SWIFT	SPIN	SWITCH	ASPIRE
DEMOGRAPHIC TARGETING		Language: country-specific •		Gender: any gender Language: country-specific Age: 18–39
INTEREST/ . BEHAVIOR TARGETING .	Frequent travelers .  Beauty .  Cooking .  Pets .  Sports and outdoors .	Business .  Travel .  Vacation .  Investment .  Do it yourself (DIY) .	Do it yourself (DIY)  Shopping  Shopping and fashion  Fashion blogs  Fashion and makeup  Sports and outdoors  Photography  .	Shopping Shopping and fashion Fashion blogs Fashion and makeup Sustainable living Green living Savers Bargain hunters Movie enthusiasts
OTHER TARGETING KEYWORDS/ CATEGORIES	Acer, laptop, PC laptops, personal computer, Asus, Dell, Lenovo, HP, Gateway, Toshiba, Sony, Microsoft Surface, MacBook, Samsung, Huawei, Xiaomi	Acer, laptop, PC laptops, personal computer, Asus, Dell, Lenovo, HP, Gateway, Toshiba, Sony	Acer, laptop, PC laptops, personal computer, Asus, Dell, Lenovo, HP, Gateway, Toshiba, Sony	Acer, laptop, PC laptops, personal computer, Asus, Dell, Lenovo, HP, Gateway, Toshiba, Sony

<sup>\*</sup>Demographic and targeting research aggregated from Affinio, eMarketer, *The Economist* ("Generation Uphill"), Accenture ("Who Are the Millennial Shoppers? And What Do They *Really* Want?"), Consumer Barometer ("The Millennials"), and Acer's own internal research on user personas and preferences.

# HOW GLOBAL & LOCAL WORK TOGETHER

### HOW

- 1. Global and local markets will need to ensure pixels (per publisher) are implemented on all AGW landing pages for their specific markets.
- 2. Global will execute media centered around key moments that will fill the consumer funnel at the awareness level and therefore increase the volume within the cookie pool. At this time, local media is not running.
- 3. When the global campaign media push turns off, local markets and HQ will be able to leverage the cookie pools\* that are now built up and retarget the audience with the lower-funnel product banners.



HQ TO BUILD COOKIE POOLS VIA ACER CONSUMER CENTRAL MEDIA PAID MEDIA BUDGET

EACH MARKET TO INDEPENDENTLY RETARGET AUDIENCE COOKIE POOLS BUILT UP BY HQ.

<sup>\*</sup>Global media executions will drive users to AGW-owned channels. Once a user arrives on the owned page, both the global pixel and local market pixel will tag the user respectively; thereafter, the local markets and HQ will have access to the cookie data of the people sent via global media executions that can be leveraged for retargeting. NOTE: If a local market has already tagged pixels on the owned pages, then there will be a mix of both existing cookie data and new cookie data once the global campaign starts. There is currently no way to differentiate the cookie set to determine who was "global-specific" as opposed to existing campaign traffic.

## SELECTING ASSETS

As previously mentioned, Acer HQ will be running always-on campaign assets driving to Acer.com and AGW sites. We ask that you please refrain from running the upper-funnel assets locally at the same time that Acer HQ is running them on the same channels, so as to avoid competition. Please refer to your individual country media plans (as they're available from your regional lead) to find out more about when Acer HQ may be running media in your market. If Acer HQ isn't running global media in your market, we encourage you to flight and run full-funnel campaigns using all the assets at your disposal.

## To select the correct asset, you need to identify where the traffic is being sent:

Campaign assets > Owned properties like AGW

Lower-funnel assets > Third-party e-tailer sites, channel partners, or the Acer store

## If the assets are being used in print or in a physical space, please refer to your specific CTA:

Campaign assets > Learn more, Start now, Find out more, Visit Acer.com

Lower-funnel assets > Buy now, Shop now, At (channel partner) for (price)

## HOW TO USE THE ASSETS

These guidelines should help you assemble full-funnel campaigns that will build Acer as a premium brand and ensure global consistency.

SUPPORTED BY CENTRAL Awareness AGW—Acer Consumer Make Your Mark page **GLOBAL MEDIA BUY** Upper-funnel video SUPPORTED BY LOCAL Research & consideration AGW—Acer Consumer Make Your Mark page **MEDIA BUY** Mid-funnel campaign banner Purchase Retailer and third-party sites Lower-funnel purchase banner

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## ASSET LIST



Go to EN Consideration
Spin 5 assets

# CONSIDERATION-LEVEL SPIN 5

Key visual (MDF)

- A1 portrait
- A1 landscape

Consideration static banners (MDF)\*

- · 300 x 600 px
- 970 x 250 px
- 970 x 90 px
- · 728 x 90 px
- · 300 x 250 px

Consideration animated banner (MDF)\*

· 320 x 50 px

Consideration Social Image Ad (MDF)\*

Consideration Instagram Story (MDF)



Go to EN Consideration

Swift 5 assets

# CONSIDERATION-LEVEL SWIFT 5

Key visual (MDF)

- A1 portrait
- A1 landscape

Consideration static banners (MDF)\*

- · 300 x 600 px
- 970 x 250 px
- 970 x 90 px
- · 728 x 90 px
- · 300 x 250 px

Consideration animated banner (MDF)\*

· 320 x 50 px

Consideration Social Image Ad (MDF)\*

Consideration Instagram Story (MDF)



Available Q1 2019

# CONSIDERATION-LEVEL ASPIRE 7

Key visual (MDF)

- · A1 portrait
- A1 landscape

Consideration static banners (MDF)\*

- · 300 x 600 px
- 970 x 250 px
- 970 x 90 px
- · 728 x 90 px
- · 300 x 250 px

Consideration animated banner (MDF)\*

· 320 x 50 px

Consideration Social Image Ad (MDF)\*

Consideration Instagram Story (MDF)



Go to EN Consideration

Switch 7 assets

# CONSIDERATION-LEVEL SWITCH 7

Consideration static banners (MDF)\*

- · 300 x 600 px
- 970 x 250 px
- 970 x 90 px
- · 728 x 90 px
- · 300 x 250 px

Consideration animated banner (MDF)\*

· 320 x 50 px

Consideration Social Image Ad (MDF)\*

Consideration Instagram Story (MDF)

\*All content marked with an asterisk has been localized into FR, RU, TW, TH, BR, DE-ATL, ES-LA and CN languages. To access all materials that have been localized for your market, please visit the directory on the **Acer HQ OneDrive**.

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## ASSET LIST (CONTINUED)



Go to EN Purchase Spin 5 assets

### **PURCHASE-LEVEL SPIN 5**

Purchase static banners (MDF)\*

- · 300 x 600 px
- 970 x 250 px
- 970 x 90 px
- · 728 x 90 px
- · 300 x 250 px

Purchase animated banner (MDF)\*

· 320 x 50 px

Purchase Social Image Ad (MDF)\*

Purchase Facebook Collection Ad (MDF)



Go to EN Purchase Swift 5 assets

### **PURCHASE-LEVEL SWIFT 5**

Purchase static banners (MDF)\*

- · 300 x 600 px
- 970 x 250 px
- 970 x 90 px
- · 728 x 90 px
- · 300 x 250 px

Purchase animated banner (MDF)\*

· 320 x 50 px

Purchase Social Image Ad (MDF)\*

Purchase Facebook Collection Ad (MDF)



#### Available Q1 2019

### **PURCHASE-LEVEL ASPIRE 7**

Purchase static banners (MDF)\*

- · 300 x 600 px
- 970 x 250 px
- 970 x 90 px
- · 728 x 90 px
- · 300 x 250 px

Purchase animated banner (MDF)\*

· 320 x 50 px

Purchase Social Image Ad (MDF)\*

Purchase Facebook Collection Ad (MDF)



Go to EN Purchase Switch 7 assets

### **PURCHASE-LEVEL SWITCH 7**

Purchase static banners (MDF)\*

- · 300 x 600 px
- · 970 x 250 px
- 970 x 90 px
- · 728 x 90 px
- · 300 x 250 px

Purchase animated banner (MDF)\*

· 320 x 50 px

Purchase Social Image Ad (MDF)\*

Purchase Facebook Collection Ad (MDF)

\*All content marked with an asterisk has been localized into FR, RU, TW, TH, BR, DE-ATL, ES-LA and CN languages. To access all materials that have been localized for your market, please visit the directory on the **Acer HQ OneDrive**.

## ASSET LIST (CONTINUED)



Go to EN video assets

#### **CAMPAIGN VIDEOS**

Brand anthem video

- 60 seconds 1:1
- · 60 seconds 16:9
- · 30 seconds 1:1
- · 30 seconds 16:9

Spin 5 product video

- · 30 seconds 1:1
- · 30 seconds 16:9
- · 20 seconds 1:1
- · 20 seconds 16:9

Swift 3 product video

- · 30 seconds 1:1
- · 30 seconds 16:9
- · 20 seconds 1:1
- · 20 seconds 16:9

Swift 5 product video

- · 30 seconds 1:1
- · 30 seconds 16:9
- · 20 seconds 1:1
- · 20 seconds 16:9

Switch 7 product video

- · 30 seconds 1:1
- · 30 seconds 16:9
- · 20 seconds 1:1
- · 20 seconds 16:9

Available Q1 2019
Aspire 7 product video

- · 30 seconds 1:1
- · 30 seconds 16:9
- 20 seconds 1:1
- · 20 seconds 16:9



Go to China Swift 3 assets

CONSIDERATION-LEVEL SWIFT 3

Key Visual (MDF)

- · A1 portrait
- A1 landscape

Consideration static banners (MDF)

- · 600 x 500 px
- 640 x 100 px
- · 640 x 132 px
- · 728 x 90 px
- · 300 x 250 px

Consideration animated banner (MDF)

· 320 x 50 px



Go to China Swift 3 assets

**PURCHASE-LEVEL SWIFT 3** 

Purchase static banners (MDF)

- 600 x 500 px
- · 640 x 100 px
- · 640 x 132 px
- · 728 x 90 px
- · 300 x 250 px

Purchase animated banner (MDF)

· 320 x 50 px

Go to EN AGW assets

**AGW BANNERS** 

Acer.com homepage banner

- · 1920 x 720 px
- · 1024 x 400 px
- · 640 x 400 px

\*All content marked with an asterisk has been localized into FR, RU, TW, TH, BR, DE-ATL, ES-LA and CN languages. To access all materials that have been localized for your market, please visit the directory on the **Acer HQ OneDrive**.

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# CREATIVE

## MAKE YOUR MARK CONCEPT & DESIGN RATIONALE

Our millennial audience is just getting started. They have big dreams and the grit and determination to accomplish those dreams. Acer celebrates their accomplishments, however nascent, by highlighting stories of potential and the spirit and determination of our aspirational audience.

With this approach, simple, bold statements establish our people's voices and also allow our customers to self-identify with our brand and what we stand for. These are human truths we all aspire to.

The very authentic yet beautiful portraits of characters representing our audience create an instant connection to our subjects. The style is honest, but premium and ownable. This is Acer. We are a brand that believes in the potential of all—and we make technology that empowers them to make their dreams come true.

# VIDEOS

## BRAND ANTHEM VIDEO

Our brand anthem video weaves together the lives of five characters, hard at work on their unique passions. The message of the video focuses on pushing for your dreams and unlocking your potential.

## **DURATIONS**

- · 60 seconds
- · 30 seconds

## **ASPECT RATIO**

- · 1:1
- · 16:9





Companion banner, 300 x 60 px

# SPIN 5 PRODUCT FEATURE VIDEO

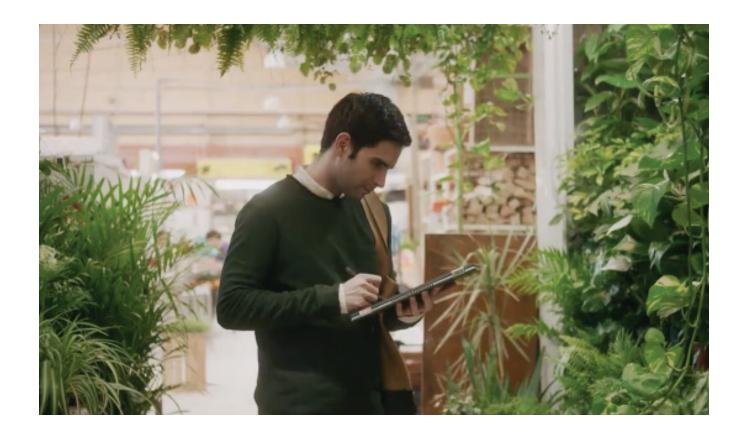
Our Spin 5 product feature video tells the story of a passionate, on-the-go millennial with a busy lifestyle. We follow them throughout a day in their life, and we see how the versatility of the Spin 5 benefits them, with its front-facing speakers, four different modes, long battery life, and lightweight portability.

## **DURATIONS**

- · 30 seconds
- · 20 seconds

## **ASPECT RATIO**

- · 1:1
- · 16:9





Companion banner, 300 x 60 px

# SWIFT 3 PRODUCT FEATURE VIDEO

Our Swift 3 product feature video tells the story of a stylish, on-the-go millennial. We follow them throughout a day in their life, and we see how the stylish look of the Swift 3 matches their aesthetic, while the lightweight design and long battery life help them keep working easily all day long, from anywhere.

## **DURATIONS**

- · 30 seconds
- · 20 seconds

## **ASPECT RATIO**

- 1:1
- · 16:9





Companion banner, 300 x 60 px

V1.2-20180912 2 1

# SWIFT 5 PRODUCT FEATURE VIDEO

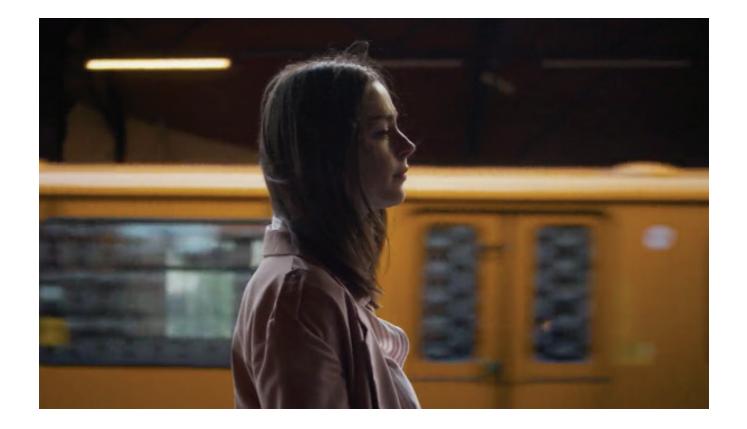
Our Swift 5 product feature video tells the story of a hardworking, on-the-go millennial. We follow them throughout a day in their life, and we see how the lightweight design of the Swift 5 helps them work from anywhere, while the powerful processor makes sure their productivity isn't compromised.

## **DURATIONS**

- · 30 seconds
- · 20 seconds

## **ASPECT RATIO**

- 1:1
- · 16:9





Companion banner, 300 x 60 px

# SWITCH 7 PRODUCT FEATURE VIDEO

Our Switch 7 product feature video tells the story of a determined, creative millennial. We follow them throughout a day at work, and we see how the versatility plus powerful and quiet processor of the Switch 7 help them work efficiently and at their full potential.

## **DURATIONS**

- · 30 seconds
- · 20 seconds

## **ASPECT RATIO**

- 1:1
- · 16:9





Companion banner, 300 x 60 px

# ASPIRE 7 PRODUCT FEATURE VIDEO

Our Aspire 7 product feature video tells the story of an on-the-go, passionate millennial. We follow them throughout their day, seeing how the lightweight design and powerful processing of the Aspire 7 help them do their best work.

## **DURATIONS**

- · 30 seconds
- · 20 seconds

## **ASPECT RATIO**

- 1:1
- · 16:9





Companion banner, 300 x 60 px

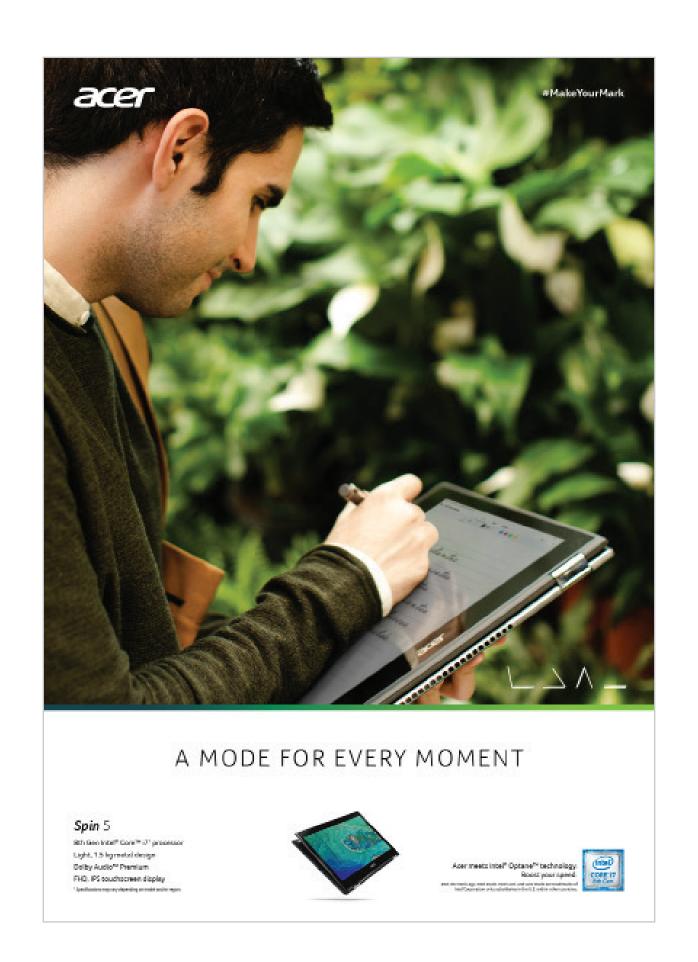
# KEY VISUALS

# SPIN 5 VERTICAL KEY VISUAL

MDF compliant

The campaign talent key visual includes:

- · Acer logo
- · Talent image
- · "Make Your Mark" headline
- · Intel/Acer joint messaging
- · Intel product badge and compliance copy

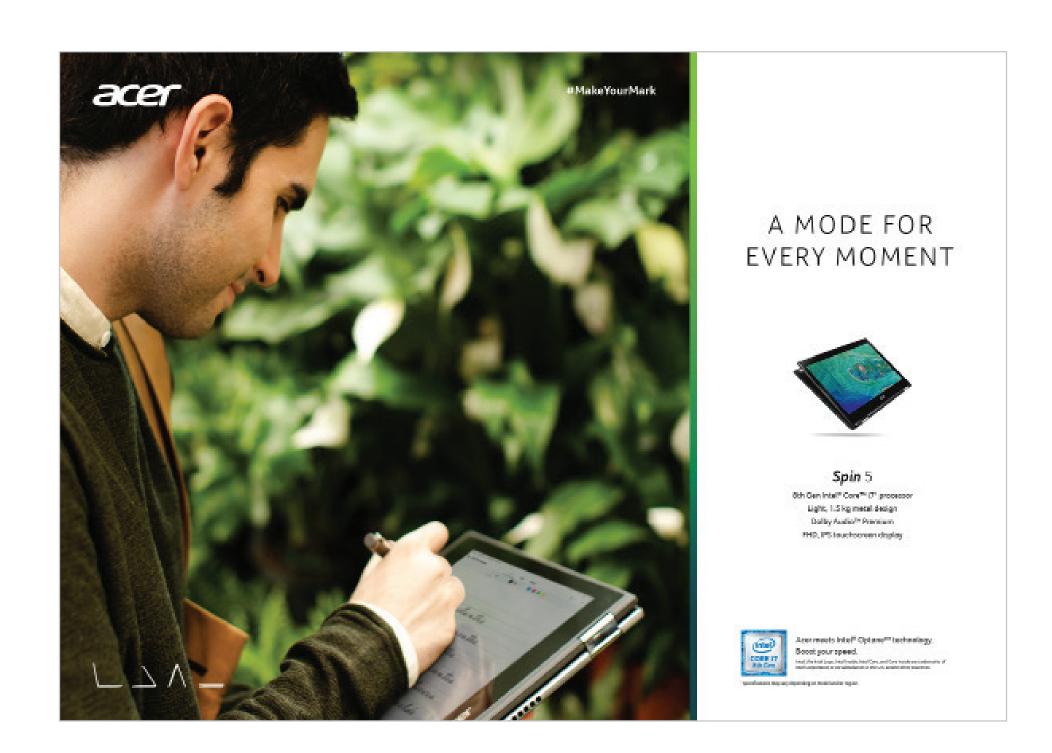


# SPIN 5 HORIZONTAL KEY VISUAL

MDF compliant

The campaign talent key visual includes:

- · Acer logo
- · Talent image
- · "Make Your Mark" headline
- · Intel/Acer joint messaging
- · Intel product badge and compliance copy

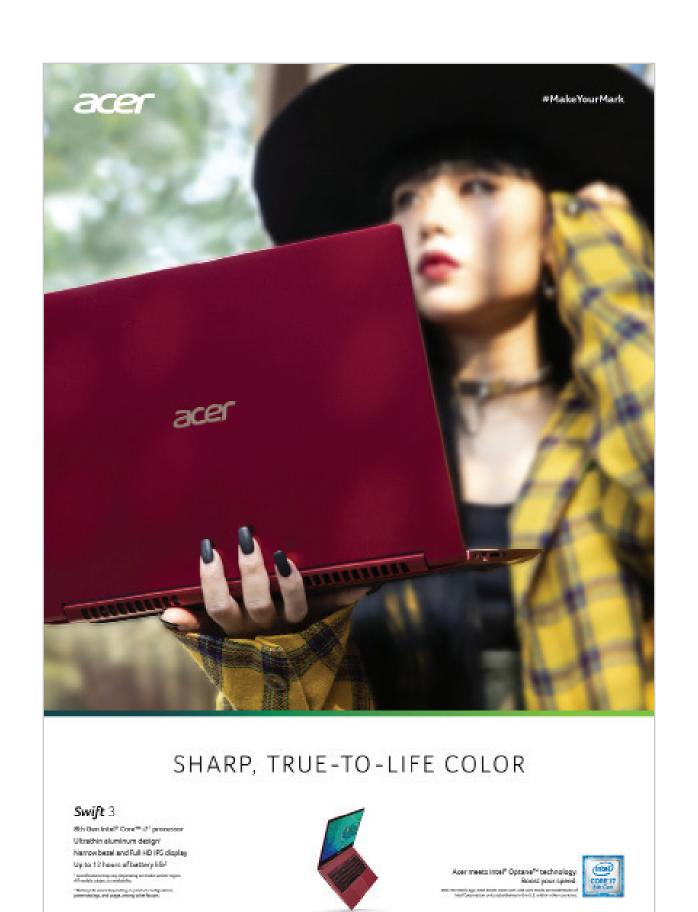


# SWIFT 3 VERTICAL KEY VISUAL

MDF compliant

The campaign talent key visual includes:

- · Acer logo
- · Talent image
- · "Make Your Mark" headline
- · Intel/Acer joint messaging
- · Intel product badge and compliance copy



# SWIFT 3 HORIZONTAL KEY VISUAL

MDF compliant

The campaign talent key visual includes:

- · Acer logo
- · Talent image
- · "Make Your Mark" headline
- · Intel/Acer joint messaging
- · Intel product badge and compliance copy



SHARP, TRUE-TO-LIFE COLOR



Swift 3

36h Gen Intel<sup>®</sup> Com<sup>®</sup> (F<sup>®</sup> processor Ultrathin aluminum decign<sup>®</sup> Pianton bezel and Full HD IPS display Up to 12 hours of bestory life<sup>®</sup>



Appropriate Intel® Options® technology.

Booot your speed.

Include technology, and problem software.

\* Tanafaratura manusuri paradogus mentelandra majar Albertaka akinci termelatida.

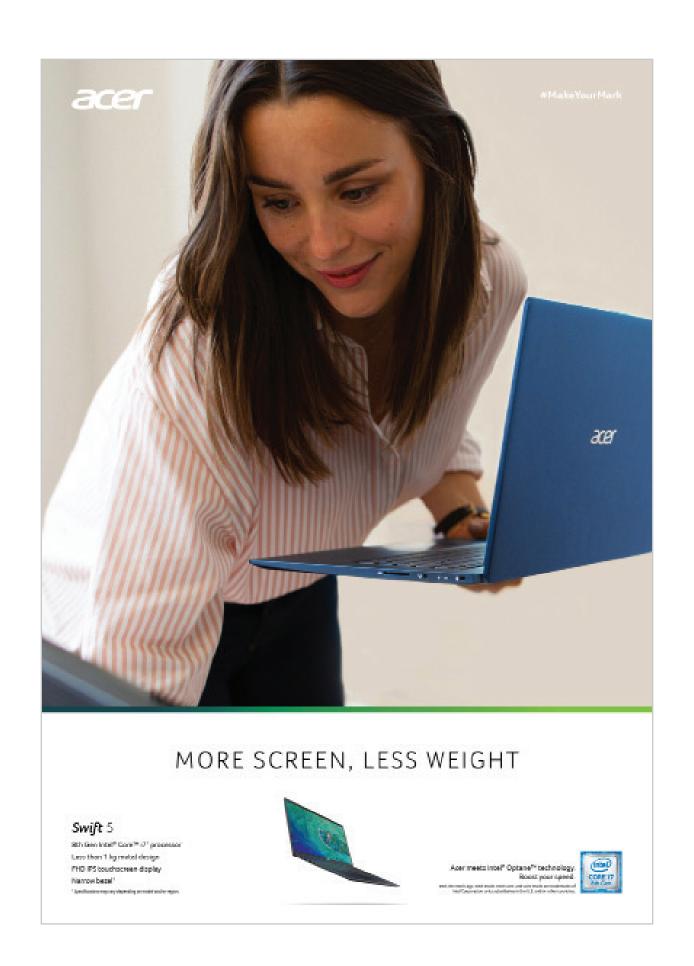
\* Tanagari de anna atamakan termelati melikuranan panar semana antanan penarantari kanan

# SWIFT 5 VERTICAL KEY VISUAL

MDF compliant

The campaign talent key visual includes:

- · Acer logo
- · Talent image
- · "Make Your Mark" headline
- · Intel/Acer joint messaging
- · Intel product badge and compliance copy



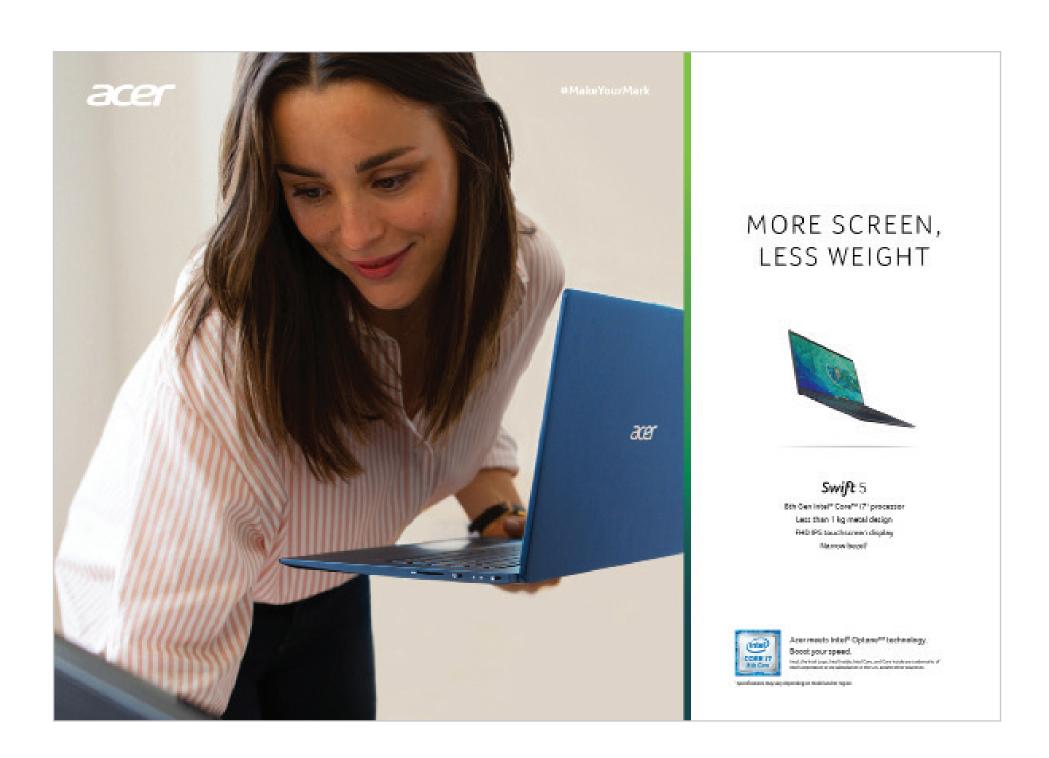
30

# SWIFT 5 HORIZONTAL KEY VISUAL

MDF compliant

The campaign talent key visual includes:

- · Acer logo
- · Talent image
- · "Make Your Mark" headline
- · Intel/Acer joint messaging
- · Intel product badge and compliance copy

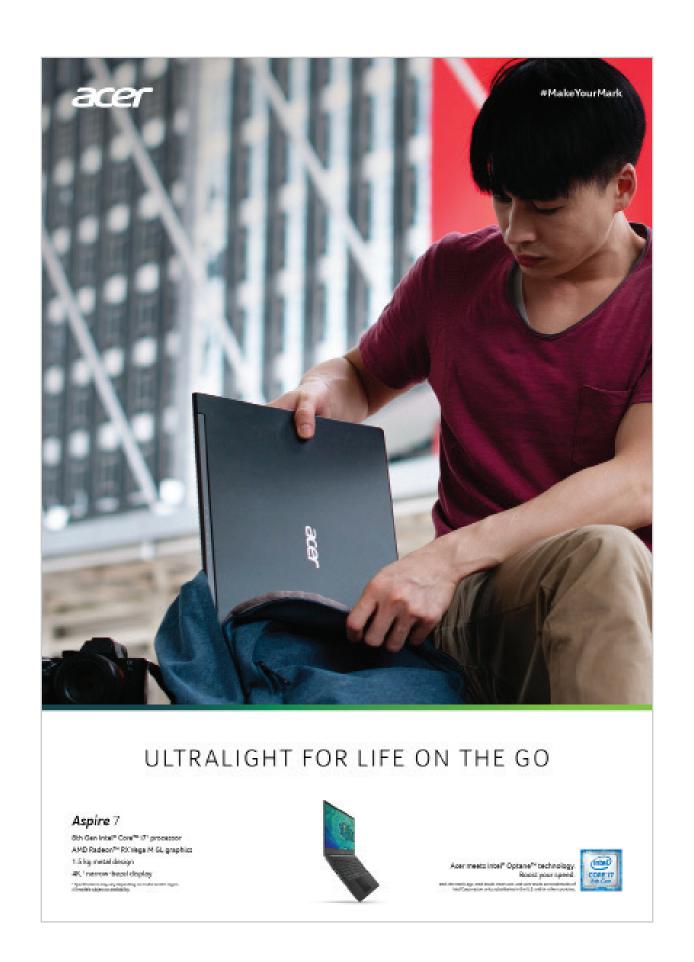


# ASPIRE 7 VERTICAL KEY VISUAL

MDF compliant

The campaign talent key visual includes:

- · Acer logo
- · Talent image
- · "Make Your Mark" headline
- · Intel/Acer joint messaging
- · Intel product badge and compliance copy



# ASPIRE 7 HORIZONTAL KEY VISUAL

MDF compliant

The campaign talent key visual includes:

- · Acer logo
- · Talent image
- · "Make Your Mark" headline
- · Intel/Acer joint messaging
- · Intel product badge and compliance copy

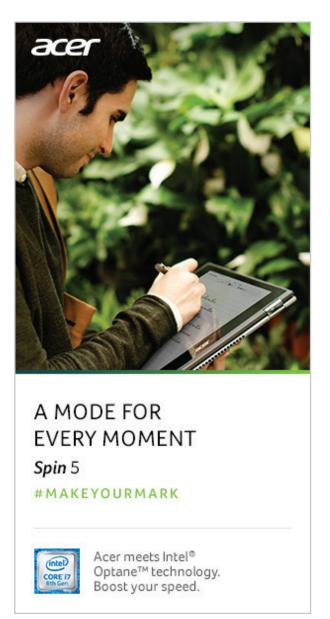


33

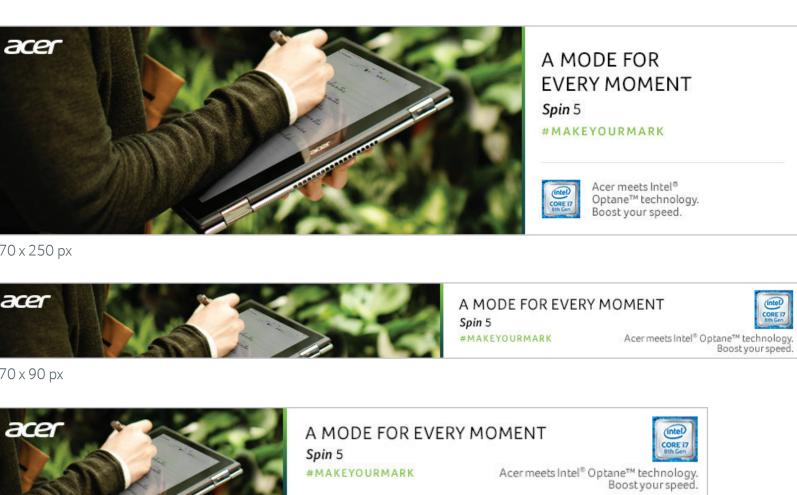
# BANNERS US

# SPIN 5 CONSIDERATION BANNERS

MDF compliant



970 x 250 px acer Spin 5 970 x 90 px acer Spin 5 #MAKEYOURMARK 728 x 90 px 320 x 50 px, animated banner





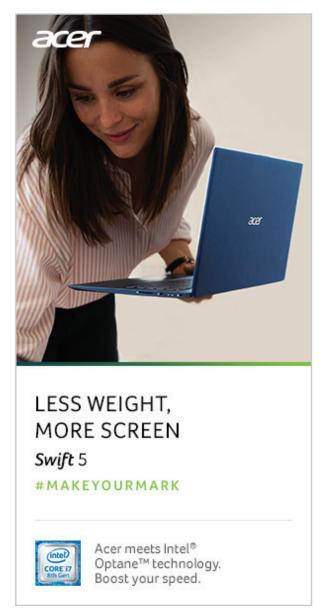
300 x 250 px

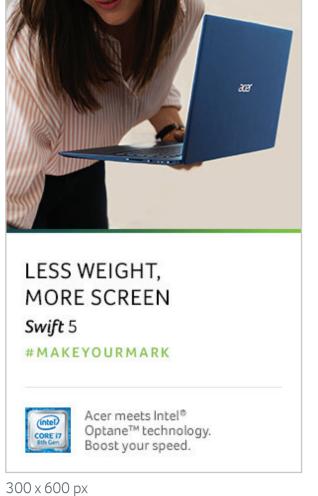
300 x 600 px

# SWIFT 5 CONSIDERATION BANNERS

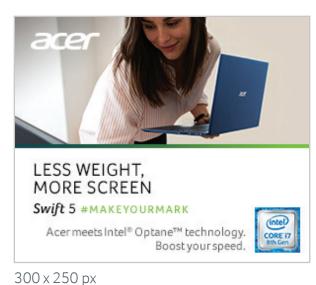
acer

MDF compliant





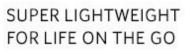
LESS WEIGHT, **MORE SCREEN** Swift 5 #MAKEYOURMARK Acer meets Intel® Optane™ technology. Boost your speed. 970 x 250 px acer LESS WEIGHT, MORE SCREEN Swift 5 Acer meets Intel® Optane™ technology. Boost your speed. #MAKEYOURMARK 970 x 90 px acei LESS WEIGHT, MORE SCREEN Swift 5  $\begin{array}{c} \mathsf{Acer}\,\mathsf{meets}\,\mathsf{Intel}^{\scriptscriptstyle{(0)}}\,\mathsf{Optane^{\mathsf{TM}}}\,\mathsf{technology}.\\ \mathsf{Boostyourspeed}. \end{array}$ #MAKEYOURMARK 728 x 90 px 320 x 50 px, animated banner



#### ASPIRE 7 CONSIDERATION BANNERS

MDF compliant





Aspire 7

#MAKEYOURMARK



Acer meets Intel® Optane™ technology. Boost your speed.

300 x 600 px



970 x 250 px



SUPER LIGHTWEIGHT FOR LIFE ON THE GO Aspire 7 #MAKEYOURMARK



SUPER LIGHTWEIGHT FOR LIFE ON THE GO

Aspire 7 #MAKEYOURMARK

Acer meets Intel® Optane™ technology. Boostyourspeed.

300 x 250 px



970 x 90 px



SUPER LIGHTWEIGHT FOR LIFE ON THE GO Aspire 7 #MAKEYOURMARK



Acer meets Intel® Optane™ technology. Boost your speed.

 $\begin{array}{c} \mathsf{Acer}\,\mathsf{meets}\,\mathsf{Intel}^{\scriptscriptstyle{\oplus}}\,\mathsf{Optane^{\mathsf{TM}}}\,\mathsf{technology}.\\ \mathsf{Boost}\,\mathsf{your}\,\mathsf{speed}. \end{array}$ 

728 x 90 px

320 x 50 px, animated banner

#### SWITCH 7 CONSIDERATION BANNERS

MDF compliant



STAY FOCUSED WITH A QUIET, FANLESS 2-IN-1

Switch 7

#MAKEYOURMARK



300 x 600 px



970 x 250 px



STAY FOCUSED WITH A QUIET, FANLESS 2-IN-1

Switch 7 #MAKEYOURMARK

Acer powered by Intel® processors. Outperform now.



FANLESS 2-IN-1

Switch 7 #MAKEYOURMARK

Acer powered by Intel® processors. Outperform now.

300 x 250 px



970 x 90 px



STAY FOCUSED WITH A QUIET, FANLESS 2-IN-1

Switch 7 #MAKEYOURMARK

Acer powered by Intel® processors. Outperform now.

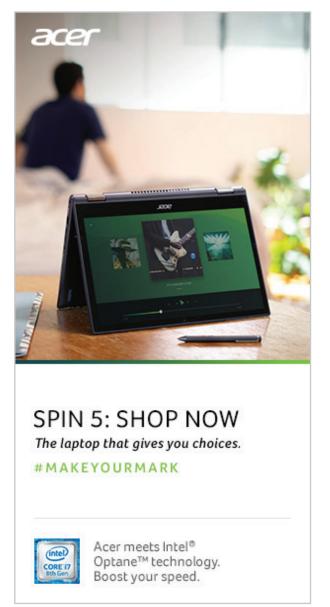
728 x 90 px

320 x 50 px, animated banner

38

#### SPIN 5 PURCHASE BANNERS

MDF compliant



300 x 600 px



970 x 250 px

970 x 90 px



SPIN 5: SHOP NOW The laptop that gives you choices. #MAKEYOURMARK

300 x 250 px







SPIN 5: SHOP NOW

320 x 50 px, animated banner

39

### SWIFT 5 PURCHASE BANNERS

MDF compliant







300 x 600 px



970 x 250 px



SWIFT 5: SHOP NOW Weighs less than 1 kg, with a 15.6" display. Acer meets Intel® Optane™ technology. Boost your speed. #MAKEYOURMARK



SWIFT 5: SHOP NOW Weighs less than 1 kg, with a 15.6" display. #MAKEYOURMARK

Acer meets Intel® Optane™ technology. Boost your speed.

300 x 250 px



SWIFT 5: SHOP NOW Weighs less than 1 kg, with a 15.6" display. #MAKEYOURMARK

Acer meets Intel® Optane™ technology. Boost your speed.

728 x 90 px

970 x 90 px

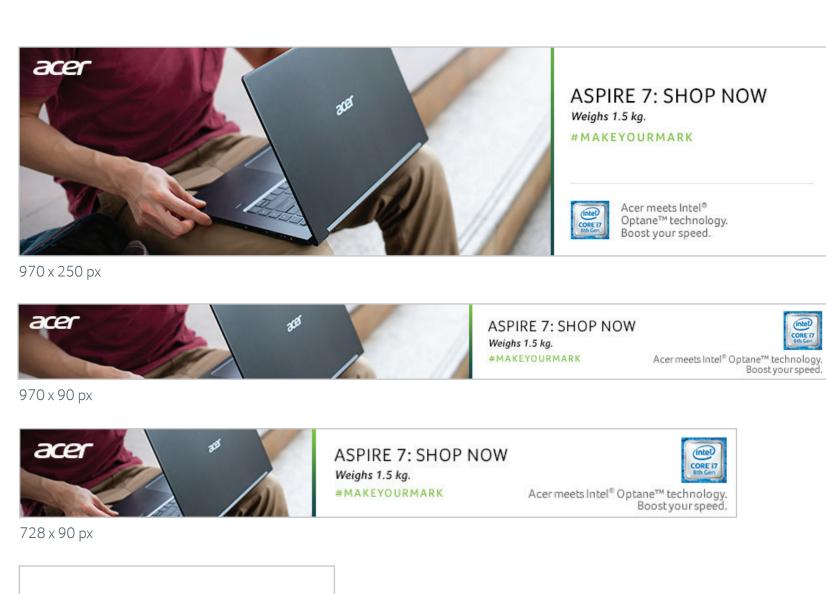
320 x 50 px, animated banner

#### ASPIRE 7 PURCHASE BANNERS

MDF compliant







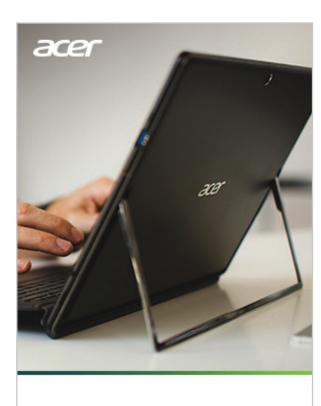


300 x 250 px

320 x 50 px, animated banner

#### SWITCH 7 PURCHASE BANNERS

MDF compliant



#### **SWITCH 7: SHOP NOW**

The fanless 2-in-1 that doesn't sacrifice power.

#MAKEYOURMARK



300 x 600 px



970 x 250 px



SWITCH 7: SHOP NOW The fanless 2-in-1 that doesn't sacrifice power.



300 x 250 px

acer

SWITCH 7: SHOP NOW

#MAKEYOURMARK

The fanless 2-in-1 that doesn't sacrifice power.

Acer powered by Intel® processors. Outperform now.

#MAKEYOURMARK 970 x 90 px



SWITCH 7: SHOP NOW The fanless 2-in-1 that doesn't sacrifice power. #MAKEYOURMARK

Acer powered by Intel® processors. Outperform now.

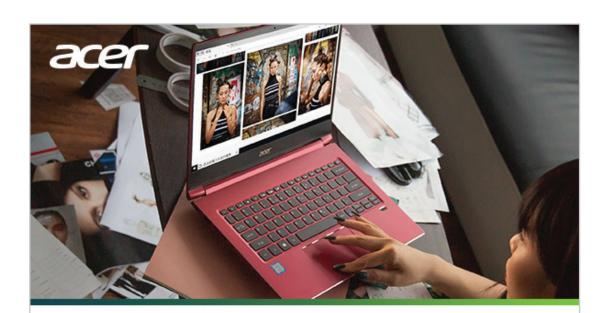
728 x 90 px

320 x 50 px, animated banner

### BANNERS CHINA

### SWIFT 3 CONSIDERATION BANNERS | CHINA

MDF compliant



用鲜明逼真的色彩看真实照片 宏碁蜂鸟 Swift 3 #创造真我

(intel) CORE i7 8th Gen Acer 结合 Intel® Optane™ 技术、助您提升效率、

600 x 500 px



728 x 90 px





640 x 100 px



640 x 132 px

用鲜明逼真的色彩看真实照片 宏碁蜂鸟 Swift 3 #创造真我

Acer 结合 Intel® Optane® 技术、助您提升效率、

用鲜明逼真的色

宏碁蜂鸟 Swift 3 #创造真我

Acer 结合 Intel® Optane® 技术、助您提升效率、

彩看真实照片



用鲜明逼真的色彩看真实照片 宏碁蜂鸟 Swift 3 #创造真我

Acer 结合 Intel® Optane™ 技术、助您提升效率、

300 x 250 px



320 x 50 px, animated banner

### SPIN 5 CONSIDERATION BANNERS | CHINA

MDF compliant



用鲜明逼真的色彩看真实照片 宏碁蜂鸟Spin 5 #创造真我

Acer 结合 Intel® Optane™ 技术、助您提升效率、

600 x 500 px







640 x 100 px

(intel)

CORE i7 8th Gen



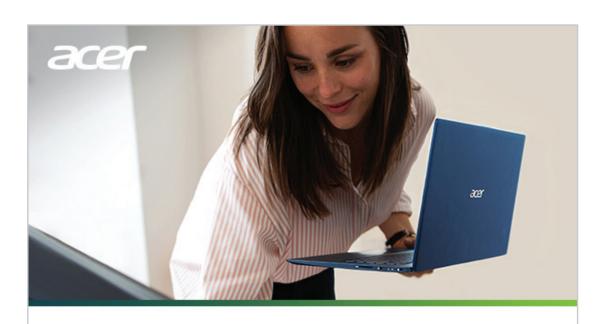


300 x 250 px

320 x 50 px, animated banner

### SWIFT 5 CONSIDERATION BANNERS | CHINA

MDF compliant



用鲜明逼真的色彩看真实照片宏碁蜂鸟 Swift 5 #创造真我

Acer 结合 Intel® Optane™ 技术、助您提升效率、

600 x 500 px



728 x 90 px







(intel)

CORE i7 8th Gen



300 x 250 px

320 x 50 px, animated banner

COPY IS FPO Available Q1 2019

### ASPIRE 7 CONSIDERATION BANNERS | CHINA

MDF compliant



用鲜明逼真的色彩看真实照片

宏碁蜂鸟 Aspire 7 #创造真我

Acer 结合 Intel® Optane™ 技术、助您提升效率、



600 x 500 px



728 x 90 px



640 x 100 px



640 x 132 px



用鲜明逼真的色

宏碁蜂鸟 Aspire 7 #创造真我

彩看真实照片

320 x 50 px, animated banner

用鲜明逼真的色彩看真实照片 宏碁蜂鸟Aspire 7 #创造真我

Acer 结合 Intel® Optane® 技术, 助您提升效率,



用鲜明逼真的色彩看真实照片 宏碁蜂鸟 Aspire 7 #创造真我

Acer 结合 Intel® Optane™ 技术、助您提升效率、

300 x 250 px

### SWIFT 3 PURCHASE BANNERS | CHINA

MDF compliant



宏碁蜂鸟Swift 3: 现在去购物

获得超强的性能、#创造真我

Acer 结合 Intel® Optane™ 技术、助您提升效率、



600 x 500 px



728 x 90 px



640 x 100 px



640 x 132 px



宏碁蜂鸟 Swift 3:

获得超强的性能,#创造真我

Acer 结合 Intel® Optane® 技术、助您提升效率、

现在去购物





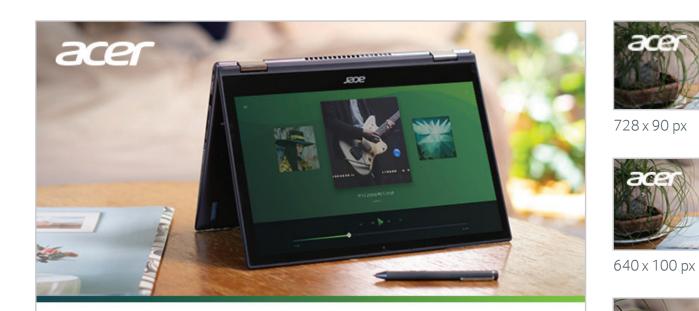
300 x 250 px

acer

320 x 50 px, animated banner

### SPIN 5 PURCHASE BANNERS | CHINA

MDF compliant



宏碁蜂鸟Spin 5: 现在去购物

获得超强的性能、#创造真我

Acer 结合 Intel® Optane™ 技术、助您提升效率、



600 x 500 px



728 x 90 px

640 x 132 px



宏碁蜂鸟Spin 5: 现在去购物

获得超强的性能,#创造真我

Acer 结合 Intel® Optane® 技术, 助您提升效率,



acer



宏碁蜂鸟Spin 5: 现在去购物

获得超强的性能,#创造真我

Acer 结合 Intel® Optane® 技术, 助您提升效率,





宏碁蜂鸟Spin 5: 现在去购物

获得超强的性能,#创造真我

Acer 结合 Intel® Optane® 技术、助您提升效率、



宏碁蜂鸟Spin 5: 现在去购物

获得超强的性能、#创造真我

Acer 结合 Intel® Optane™ 技术、助您提升效率、

300 x 250 px



### SWIFT 5 PURCHASE BANNERS | CHINA

MDF compliant



宏碁蜂鸟Swift 5: 现在去购物

获得超强的性能、#创造真我

Acer 结合 Intel® Optane™ 技术、助您提升效率、



600 x 500 px



728 x 90 px





640 x 100 px



640 x 132 px



宏碁蜂鸟Swift 5: 现在去购物 获得超强的性能、#创造真我 Acer 结合 Intel® Optane™ 技术、助您提升效率、

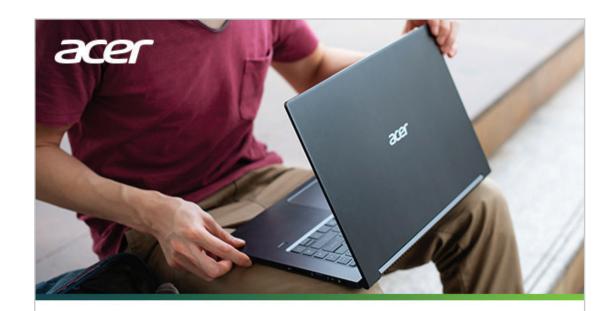
300 x 250 px

320 x 50 px, animated banner

COPY IS FPO Available Q1 2019

### ASPIRE 7 PURCHASE BANNERS | CHINA

MDF compliant



宏碁蜂鸟Aspire 7: 现在去购物

获得超强的性能、#创造真我

(intel) CORE i7 8th Gen Acer 结合 Intel® Optane™ 技术、助您提升效率、

600 x 500 px



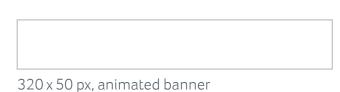
728 x 90 px



640 x 100 px



640 x 132 px



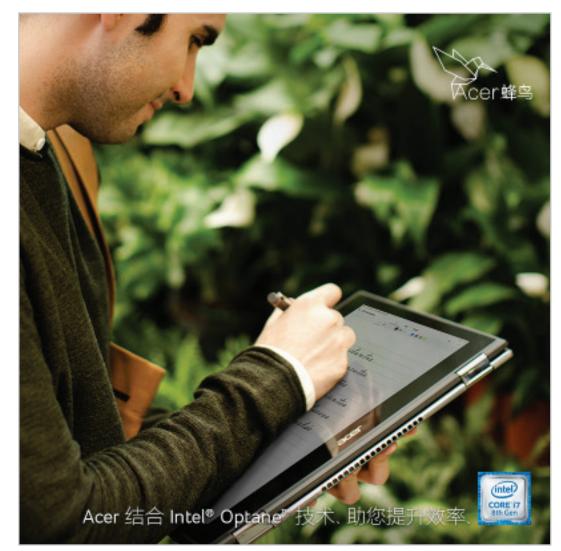
acer 宏碁蜂鸟Aspire 7: 现在去购物 获得超强的性能、#创造真我 Acer 结合 Intel® Optane™ 技术、助您提升效率、

300 x 250 px

### WECHAT

### SPIN 5 CONSIDERATION WECHAT | CHINA

MDF compliant



800 x 800 px



582 x 166 px

V1.2-20180932

Disclaimer: Chinese translation is not final. 53

### SWIFT 5 CONSIDERATION WECHAT | CHINA

MDF compliant



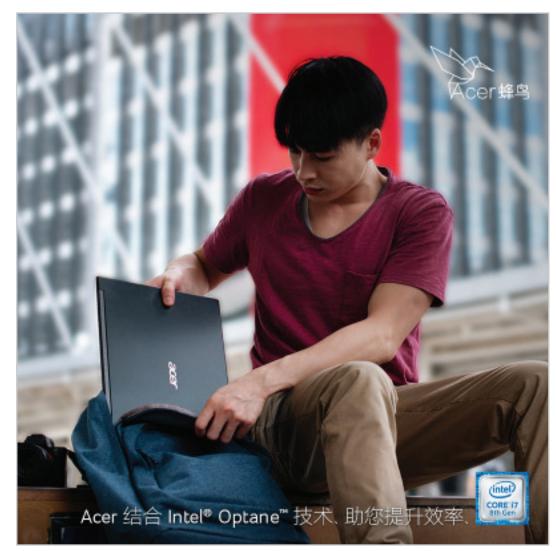
800 x 800 px



582 x 166 px

## ASPIRE 7 CONSIDERATION WECHAT | CHINA

MDF compliant



800 x 800 px



582 x 166 px

V1.2-20180912

Disclaimer: Chinese translation is not final. 55

## SWIFT 3 CONSIDERATION WECHAT | CHINA

MDF compliant



800 x 800 px



582 x 166 px

V 1 . 2 - 2 0 1 8 0 9 1 2

Disclaimer: Chinese translation is not final. 5 6

## SWIFT 3 PURCHASE WECHAT | CHINA

MDF compliant



800 x 800 px



582 x 166 px

Acer 结合 Intel® Optane™ 技术、助您提升效率、



#### 宏碁蜂鸟Swift 3:

现在去购物

画面锐利,处理能力强

#创造真我

活动推广

V1.2-20180912

Disclaimer: Chinese translation is not final. 57

## SPIN 5 PURCHASE WECHAT | CHINA

MDF compliant



800 x 800 px



582 x 166 px

### SWIFT 5 PURCHASE WECHAT | CHINA

MDF compliant



800 x 800 px



582 x 166 px

V1.2-20180912

Disclaimer: Chinese translation is not final. 59

## ASPIRE 7 PURCHASE WECHAT | CHINA

MDF compliant



800 x 800 px



582 x 166 px

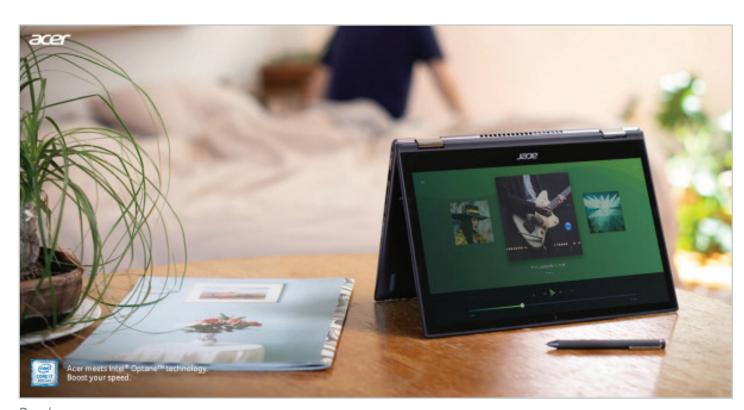
### SOCIAL IMAGE LINK ADS

### SPIN 5 SOCIAL IMAGE AD

MDF compliant



Consideration

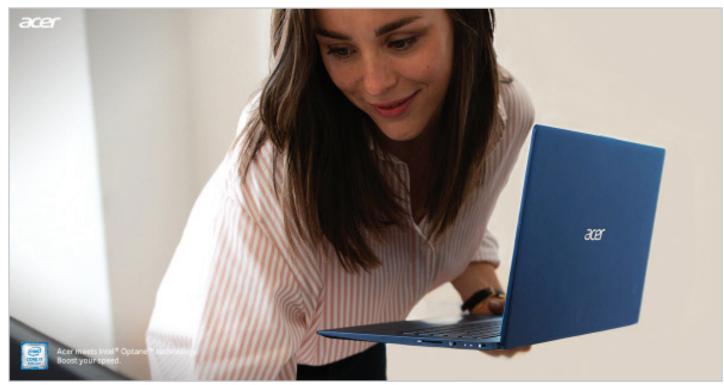


62

Purchase

### SWIFT 5 SOCIAL IMAGE AD

MDF compliant



Consideration



63

Purchase

#### ASPIRE 7 SOCIAL IMAGE AD

MDF compliant



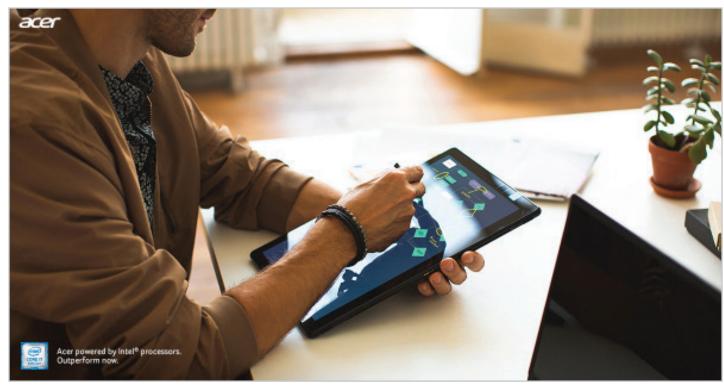
Consideration



Purchase

### SWITCH 7 SOCIAL IMAGE AD

MDF compliant



Consideration



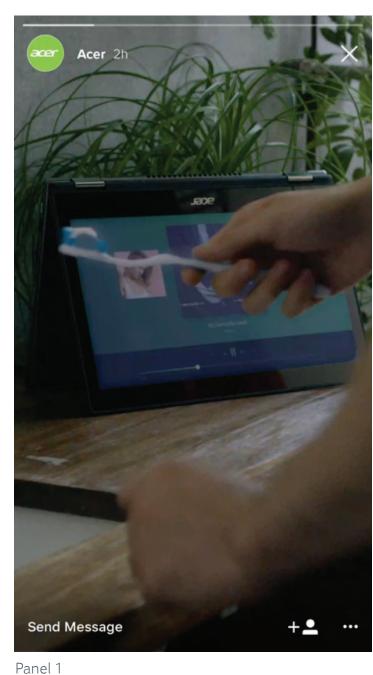
65

Purchase

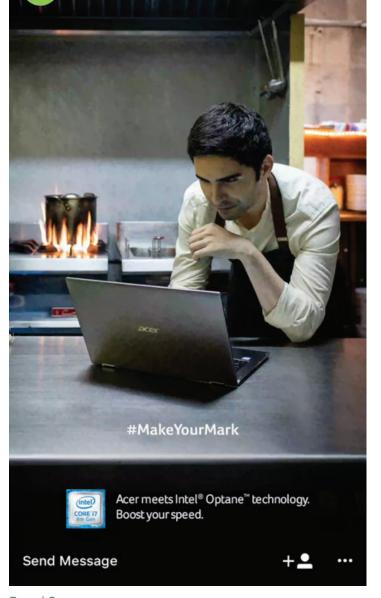
# INSTAGRAM STORY AD

### SPIN 5 CONSIDERATION INSTAGRAM STORY AD

MDF compliant







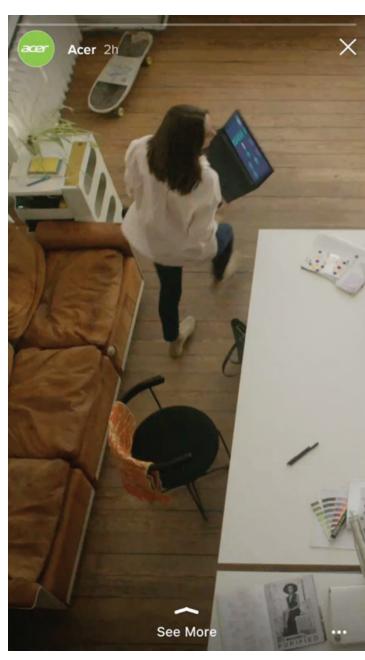
67

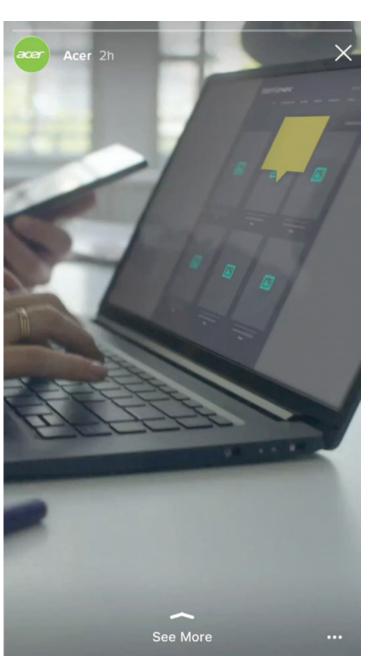
Panel 2

Panel 3

### SWIFT 5 CONSIDERATION INSTAGRAM STORY AD

MDF compliant



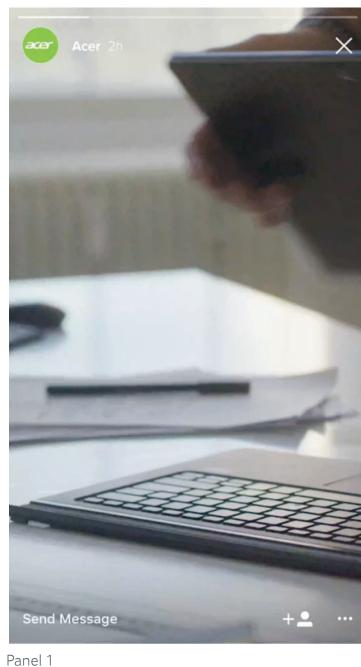


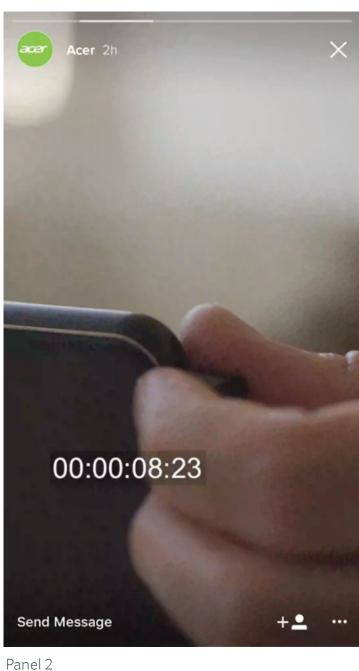


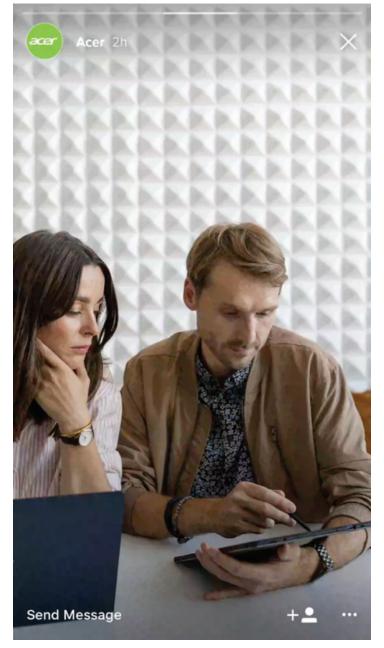
Panel 1 Panel 2 Panel 3

### SWITCH 7 CONSIDERATION INSTAGRAM STORY AD

MDF compliant





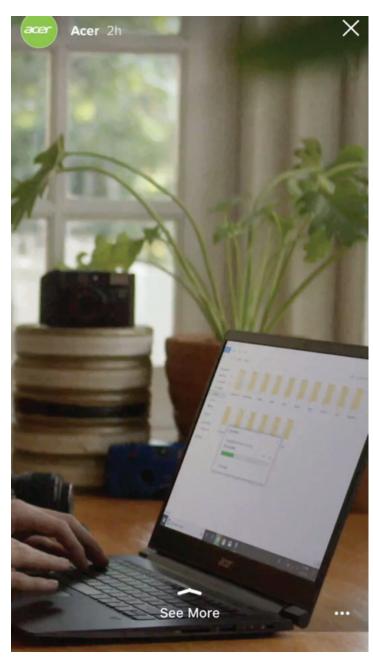


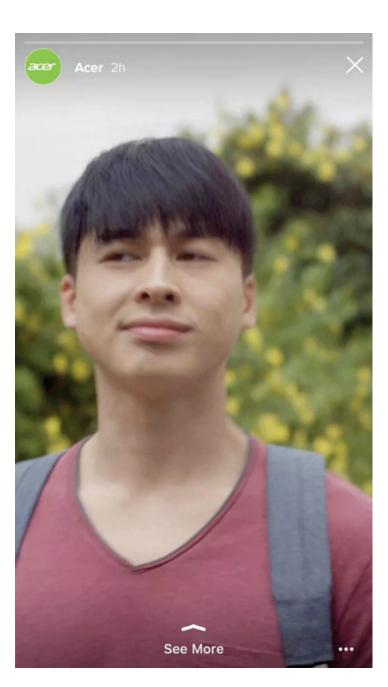
Panel 3

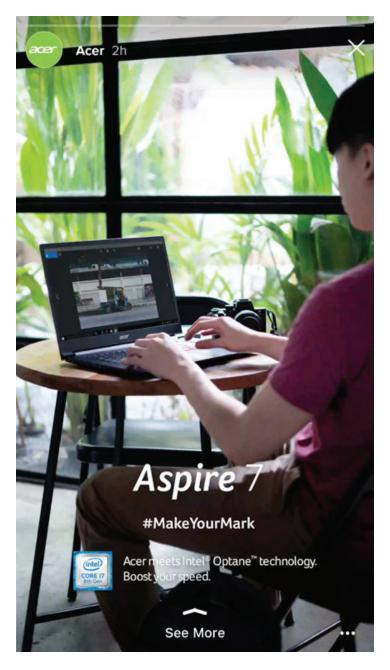
69

### ASPIRE 7 CONSIDERATION INSTAGRAM STORY AD

MDF compliant







Panel 1 Panel 2 Panel 3

70

# FACEBOOK COLLECTION AD

## SPIN 5 PURCHASE FACEBOOK COLLECTION AD

MDF compliant



1200 x 628 px



72

# SWIFT 5 PURCHASE FACEBOOK COLLECTION AD

MDF compliant



1200 x 628 px



73

# SWITCH 7 PURCHASE FACEBOOK COLLECTION AD

MDF compliant



1200 x628 px



7 4

# ASPIRE 7 PURCHASE FACEBOOK COLLECTION AD

MDF compliant



1200 x 628 px



75

# ACER.COM HOMEPAGE BANNER

## ACER.COM HOMEPAGE BANNER



Large: 1920 x 720 px



Medium: 1024 x 400 px



Small: 640 x 400 px

TO BE UPDATED

# CAMPAIGN LANDING PAGE

### LANDING PAGE

The Make Your Mark landing page will be live worldwide.

Australia: link

China: link

India: link

Indonesia: <u>link</u>

Malaysia: <u>link</u>

Taiwan: link

France: <u>link</u>

Germany: link

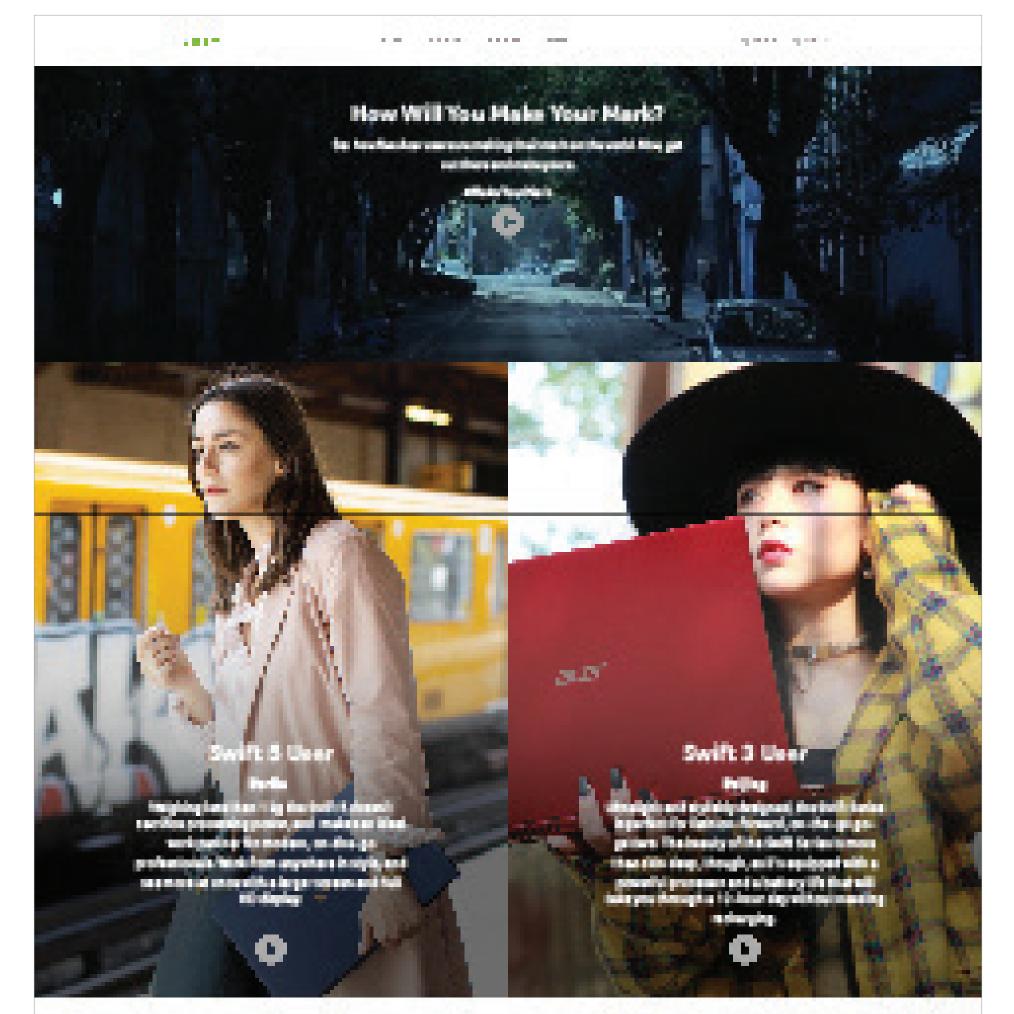
Brazil: link

United States: link

Russia: <u>link</u>

United Kingdom: <u>link</u>

Product selection will be mapped to each market's current product assortment (e.g., if country A does not sell the Swift 3, the Swift 3 will be removed from that page, leaving only the Swift 1, Swift 5, and Swift 7).



# COPY + TYPOGRAPHY

### COPY LIBRARY

Copy volume will be short (less than 150 words) but with an array of lines, similar to the ones below:

шЕ					
HE	A	U	LI	ΙIN	

Make Your Mark

#### JOINT MESSAGING FOR DEVICE WITH OPTANE™:

Acer meets Intel® Optane™ technology. Boost your speed.

#### JOINT MESSAGING FOR DEVICE WITHOUT OPTANE™:

Acer powered by Intel® processors. Outperform now.

#### **CTAS**

Learn more

Start here

Start now

Buy now

### VOICE & TONE

#### **ACER IS:**

- · Minimalistic, while still saying what needs to be said
- · Conversational, without using too much slang or language that doesn't translate globally
- · Supportive, but not pushy about product purchases
- · Optimistic, but not overly peppy
- · Realistic, acknowledging that success doesn't come easy in our world, but not too focused on hardship

### DOS AND DON'TS

#### **ACER DOES:**

- Inspire
- · Represent people in an authentic way
- · Stay true to itself and write what it knows
- · Tell the truth, and it's the first to own its mistakes
- Add value
- · Help people achieve more
- · Support a dialogue and exchange of ideas with users
- · Meet challenges head on
- · Highlight successes and excellence

#### **ACER DOES NOT:**

- · Brag
- · Try too hard to be cool
- · Try to be an expert about everything
- · Lie or sugarcoat
- · Post to fill up space
- · Encourage "workaholism"
- Dodge criticism
- · Wait to be told what to do
- Preach

### TYPOGRAPHY RULES

**PRIMARY FONT** 

Acer Foco Light

**DEFAULT HEADLINE STYLE** 

Acer Foco Light

COLOR

Acer Green or white

**TYPE POINT SIZE 0-59** 

Tracking = 400

**TYPE POINT SIZE 60+** 

Tracking = 500

CASE

All caps

**EXAMPLE** 

MAKE YOUR MARK

**DEFAULT SUBHEAD STYLE** 

Product name: Acer Foco Bold Italic

Product number: Acer Foco Light

**COLOR** 

Black

CASE

Title

**EXAMPLE** 

Swift 5

**DEFAULT CTA STYLE** 

Acer Foco Bold

COLOR

Acer Green or white

CASE

All caps

**TRACKING** 

300

**EXAMPLE** 

LEARN MORE>

## CAMPAIGN COLOR GRADIENT



**DARK GREEN** 

# USAGE GUIDELINES

## To Be Updated

#### TALENT & USAGE

The Acer Consumer Make Your Mark campaign currently has four models, each with their own unique stories:

LaQuan Aragon—music producer
Samantha\*—writer and book blogger
Holly Johnson—hiking blogger
Chino Lex—app developer

We have secured the rights to use their images as follows:

#### TIME PERIOD:

LaQuan Aragon: 9/30/2017-12/31/2018 at 11:59 p.m. PST

Samantha: 9/28/2017-12/31/2018 at 11:59 p.m. PST

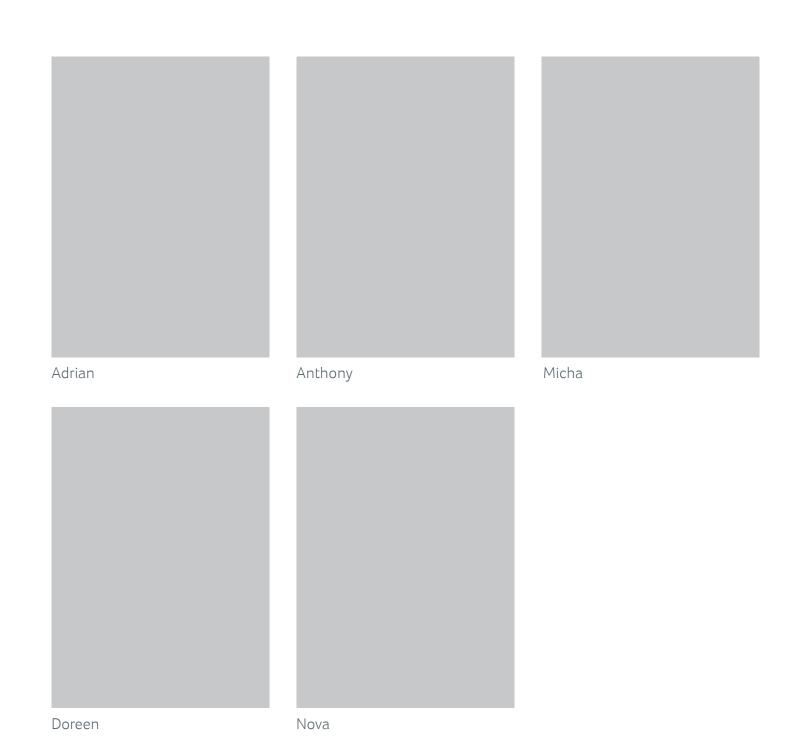
Holly Johnson: 9/29/2017-12/31/2018 at 11:59 p.m. PST

Chino Lex: 9/26/2017-12/31/2018 at 11:59 p.m. PST

LOCATION: MEDIA:

Worldwide All

You can use their images within the rights defined above. If you plan to cast and photograph your own talent, make sure to negotiate similar rights.



## VIDEO USAGE RIGHTS



#### Brand anthem video

MUSIC

**USAGE:** In perpetuity LOCATION: Worldwide MEDIA: All, including TVC **VOICE-OVER** 

**COMPLETE BUYOUT RIGHTS** 

**USAGE:** 12/5/2017–2/15/2019 at 11:59 p.m. PST

LOCATION: Worldwide

MEDIA: All



#### Spin 5 product feature video

MUSIC

**USAGE:** In perpetuity **LOCATION:** Worldwide **MEDIA:** All, including TVC



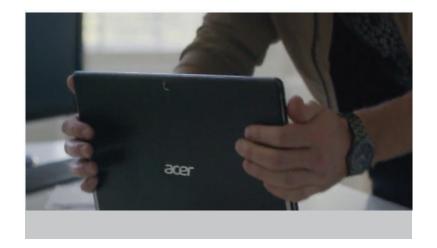
#### Swift 5 product feature video

MUSIC

**USAGE:** In perpetuity **LOCATION:** Worldwide MEDIA: All, including TVC



## VIDEO USAGE RIGHTS



#### Switch 7 product feature video

MUSIC

USAGE: In perpetuity

LOCATION: Worldwide

MEDIA: All, including TVC



#### Aspire 7 product feature video

MUSIC

USAGE: In perpetuity

LOCATION: Worldwide

MEDIA: All, including TVC



#### Swift 3 product feature video

MUSIC

USAGE: In perpetuity

LOCATION: Worldwide

MEDIA: All, including TVC

# THANK YOU